

# Choosing a Terrazzo Supplier: Partnering with TERRAZZCO<sup>®</sup>





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— WHO IS CONCORD TERRAZZO?

**Concord Terrazzo Company, manufacturer of TERRAZZCO® Brand Products, serves as a one-stop shop for terrazzo materials, with a specialization in epoxy terrazzo.**

Our dedication to simplifying the supply chain has positioned us as the preferred choice, presenting architects and contractors with a wide array of TERRAZZCO® Brand Products in one convenient location. This ensures a seamless process, promoting ease, consistency, and enhanced design possibilities.

Concord Terrazzo Company eliminates the need for architects and contractors to navigate multiple suppliers for terrazzo materials. TERRAZZCO Brand Products are designed for easy installation by contractors, reduced project lead times for clients, and contribute to healthier environments within buildings.

# Understanding Your Terrazzo Needs

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**Challenge:** Architects and contractors may struggle with finding a terrazzo supplier that can meet their specific project requirements and design preferences.

**Solution:** Concord Terrazzo Company offers a collaborative process, engaging architects from the early stages. The Concord Terrazzo team works closely to understand the unique needs of each project, providing recommended solutions and ensuring that the chosen terrazzo design aligns seamlessly with the vision.

As a single-source terrazzo supplier, architects and contractors can depend on Concord Terrazzo Company for the seamless delivery of premier and customized terrazzo products from a single, convenient location. Focusing on epoxy terrazzo, Concord Terrazzo Company provides an extensive array of TERRAZZCO Brand Products, encompassing epoxy resins, aggregates, precast terrazzo, and innovative waterjet logo design solutions. At Concord Terrazzo Company, we prioritize engaging in discussions about your project, ensuring timely and precise material delivery.





## Ways Single-Source Helps You

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**Ease of Communication:** Architects and contractors can interact with one point of contact, leading to clear and efficient communication throughout the project lifecycle.

**Collaborative Customization:** We offer a wide range of products designed to work seamlessly together. This ensures flexibility to customize terrazzo materials to meet specific project requirements.

**Product Consistency & Quality:** We exercise complete control over the quality of our offerings. With end-to-end quality assurance, in-house expertise, and adaptive innovation, feel confident in the performance and design of our products.

**Simplified Procurement:** As the only supplier offering both epoxy terrazzo materials and precast terrazzo products, contractors can obtain all necessary products from a single, centralized source. This eliminates the need to juggle multiple vendors, saving contractors valuable time and effort.

**Faster Project Timelines:** Reduced coordination efforts, and reliable supply chains contribute to shorter project timelines.

**Cost Efficiency:** Reduced overheads, and bulk purchasing power can result in more competitive pricing, benefiting both architects and contractors in terms of project budgeting.

**Closer Relationships:** When you think of terrazzo, think of TERRAZZCO Brand Products. Beyond material supply, we provide value-added services, including technical support and design consultations, aiming to enhance your understanding of terrazzo and our product offerings.



## — SPECIALIZED SOLUTIONS

**Collaborating with Concord Terrazzo ensures not only high-quality, customizable products but unique services that add to your experience.**

To enhance the experience among architects and contractors, Concord Terrazzo Company offers the following services:

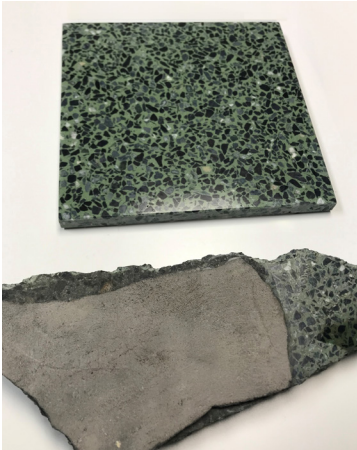
- Sample Development
- Epoxy Color Matching
- Aggregate Matching
- Design Consultation
- Waterjet Designs
- Aggregate Blending
- Project Support
- Lunch & Learns

## Custom Samples

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Find the right appearance for your terrazzo project. Designing a custom terrazzo sample is easy.

Our representatives will offer guidance on epoxy colors, aggregate sizes options, and polish levels. The design possibilities are limitless.



## Epoxy Color Match

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Epoxy resin can be color matched to any paint color.

This gives architects the opportunity seamlessly match existing terrazzo flooring for renovation or new expansion projects.

## Aggregate Match

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Concord Terrazzo carries many different aggregate colors, providing the opportunity for countless combinations.

We'll help you find the perfect aggregates to complement your unique terrazzo design.





## Aggregate Blending

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Concord Terrazzo Company provides an aggregate blending service, designed to reduce time and hassle for contractors.

Our aggregates are conveniently packaged in pre-mixed 45-pound bags, ensuring a uniform outcome.

These aggregates are adaptable any types and sizes, eliminating the need for on-site mixing.



## Waterjet Designs

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Elevate your terrazzo floor design with our waterjet cutting service, leaving a lasting impression.

Utilizing advanced waterjet technology, we can achieve precision cuts, capable of cutting through metal and terrazzo.

This service is particularly ideal for terrazzo projects aiming to integrate artistic designs, including logos and seals.

## Design Consultation

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Every terrazzo project is unique, and our representatives are here to facilitate design consultations that bring your vision to life.

These consultations encompass color selection, thorough review of design details, and analysis of budgetary considerations.



## Lunch and Learns

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Concord Terrazzo Company offers lunch and learn sessions to architects and designers looking to gain insight into terrazzo flooring.

Architects and designers have the opportunity to earn continuing education credits.

## Project Support

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From the initial stages to the installation, Concord Terrazzo is here to address all your technical requirements, ensuring the success of your terrazzo project.

Trust us to offer expert recommendations on the use of TERRAZCO Brand Products.





— COMMITMENT TO SUSTAINABILITY

**Concord Terrazzo proactively embraces sustainability by innovating green products for environmentally responsible projects.**

Terrazzo stands as the original green flooring, renowned for its use of recycled materials. Once installed, a terrazzo floor can last a lifetime, reducing the need for frequent replacements.

In everything from manufacturing terrazzo materials, installation of material on site, and environmentally-friendly maintenance, all aspects of TERRAZZCO Brand Products take sustainability into account.



# Sustainable Outcomes

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## Healthier Products

TERRAZZCO epoxy resins boast a VOC-free formulation, aligning with our commitment to promoting indoor air quality and well-being.

## Low Carbon Footprint

Sourcing all products from a single supplier significantly minimizes the environmental footprint compared to acquiring materials from multiple locations.

## Local Sourcing

Aggregates are sourced from local waste facilities and quarries, to be crushed at our location. LEED points are awarded when using materials within 500 miles.

## Recycled Materials

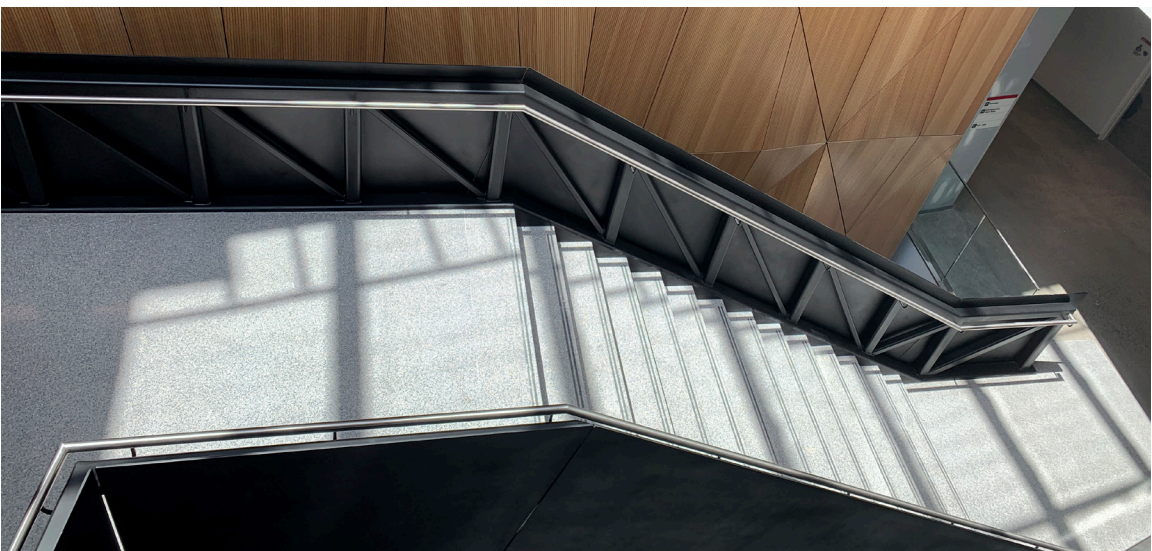
Concord Terrazzo operates its own recycling facility, where our products incorporate recycled content from both post-industrial and post-consumer sources.

## Green Practices

TERRAZZCO staff are trained in green techniques, using filtered and recycled water, material reuse, and waste disposal throughout manufacturing and shipping.

## Long Lifecycle

Terrazzo is a durable and resilient floor, offering building owners a cost-effective solution. With proper maintenance, terrazzo outlasts other flooring options.





## — INNOVATION AND TECHNOLOGY

**Concord Terrazzo differentiates itself by incorporating innovative technology into the terrazzo production process.**

By continuously innovating TERRAZZCO Brand Products, we ensure architects and contractors have access to the latest and most efficient terrazzo solutions.

Our automated processes deliver faster lead times for all materials, providing competitive pricing that enables terrazzo contractors to secure successful bids. This streamlined approach allows Concord Terrazzo Company to efficiently manage heightened product demand, surpassing the expectations of our valued customers.



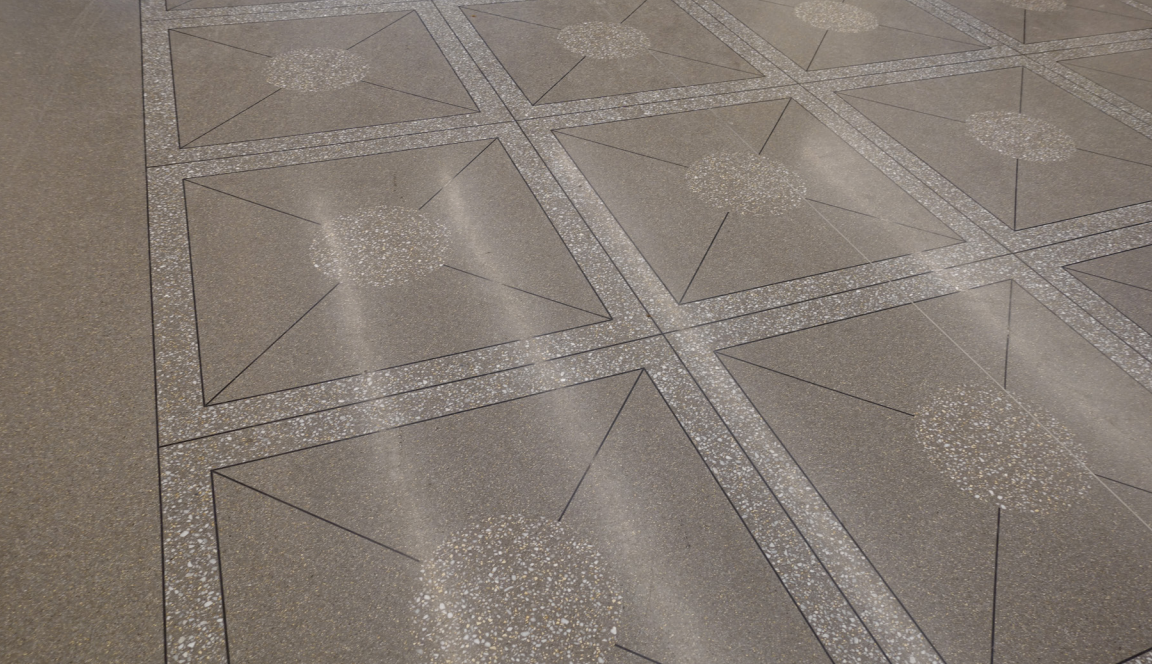
## — CUSTOMER SUPPORT

**From the initial design through post-installation, our customers benefit from continuous support.**

Our representatives provide responsive communication regarding your terrazzo project. We'll provide:

- Recommended installation practices using TERRAZZCO Brand Products.
- Expected lead times for delivery of terrazzo materials.
- Maintenance recommendations for terrazzo surfaces.
- Assistance in handling any concerns post-installation.





## ONE CITY CENTER

One City Center integrates a blend of retail spaces, offices, and a 22-story residential tower, standing as Durham, North Carolina's tallest building.

In the lobby, a distinctive epoxy terrazzo floor was crafted, forming a pattern comprising 32 square blocks. The highlight of this design lies in the incorporation of black plastic divider strips, with each block featuring a circular motif at its center, free of divider strips.

Concord Terrazzo Company supplied custom samples for architects to assess, ensuring the perfection of the design.

Architect: [Little Diversified Architectural Consulting](#)





## MANGO'S TROPICAL CAFE - SOUTH BEACH

Mango's Tropical Cafe delivers lively dining and nightlife experiences across Florida.

For their Miami location, Concord Terrazzo Company crafted a custom terrazzo logo entirely in-house.

Utilizing a waterjet, the entire logo was precision-cut and then filled with epoxy terrazzo, incorporating a blend of colorful glass aggregates. The completed logo was shipped to the venue for effortless installation. After its placement, flooring contractors skillfully completed the project by pouring terrazzo around the logo.

Client: Mango's Tropical Cafe





## 6TH AVE. JOINT HEALTH EDUCATION CENTER

The Henderson County Health Sciences Center is designed to propel healthcare advancements within the community and beyond.

Terrazzo proves to be versatile, not only for flooring but also for precast applications. For this project, we examined precast drawings, providing insightful suggestions for the construction of a terrazzo staircase in the lobby.

The staircase featured sets of combined treads and risers, complete with a plinth base and 54 end caps connecting seamlessly to the adjacent glass balustrade.

Architect: **Clark Nexsen**





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